



JOHN S. SMITH

Business Development Manager

John is a Business Development Manager at GTM. He has a proven track record of developing and nurturing long term customer relationships. John focuses on creating positive experiences for current clients, and communicating GTM's value creation to prospective clients. He also maintains the GTM Alumni connections.

John joined GTM in 2001 as a Tax Manager in GTM's generalist tax group. His initial area of focus was in client service. He serves as the head of GTM's Delaware Holding Company ("DHC") acting as both office manager, Director and Officer for GTM's DHC clients. Since 2008, he has also focused on Business Development.

Prior to joining GTM, John worked for several companies assisting in diverse areas of tax compliance, planning, and internal audit, including AEL Industries, Scott Paper Company, EMI Music, and The Ceres Group.

John's mission is to help GTM grow their business and employee base, while maintaining the intimate long-term client relationships that differentiate GTM from other tax services firms.

He graduated with his Bachelor of Science in Accounting and his Master of Science in Taxation from Temple University. He is a CPA licensed in PA and NJ, and is an active member of the AICPA and PICPA.

John resides in Southern NJ with his wife, Moira and their two dogs. He is an avid Philadelphia sports fan and serves on the Board of Directors for the Alzheimer's Philadelphia Chapter focusing on corporate giving.


DESIGNATION: CPA, MST

EDUCATION: B.S. in Accounting from Temple University
M.S. in Taxation from Temple University

CONTACT

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